

HOW TO OFFER PREMIUM OWNER SUPPORT DURING 1099 SEASON



A STRESSFUL TIME OF YEAR

With the majority of mineral rights owners' income coming from non-direct employment, the run up to the filing of 1099 forms can be a hectic and stressful time for operators, especially those with a sprawling owner network. Every year operators spend weeks processing and mailing 1099s to mineral rights owners in addition to handling related inquiries from owners which may increase by up to three times normal volumes. These challenges divert valuable staff time and productivity from daily operations during a highly stressful time of year.

The Clock is Ticking for 2020!

Every 1099 form for 2019 must be generated by an individual or entity and sent out by January 31, 2020.

When will I receive my 1099? Why did I receive multiple 1099s? How can I correct mistakes? Why is my old address on file? Why doesn't my 1099 tie in with the checks I received? Operators need to answer these questions and more.

Tax season brings more than questions related to 1099s. Often this period serves as an annual check-up that includes questions on missed statements, change of address, and other items critical to owners. Timely responses, including data verification and answering calls can put intolerable strain on the operator/owner relationship, one of the most important partnerships in the oil & gas sector today.

According to the National Association of Royalty Owners (NARO), there are between 8 million and 12 million mineral rights owners in the United States with 80% of drilling in the country taking place on private land.¹ That's a lot of questions from a lot of owners.

Do you really want to go through another tax season like this? Partner with Enverus this tax season and we will take these stresses out of your hands.

¹National Association of Royalty Owners (NARO) Mission Statement - <https://www.naro-us.org/page-1863718>

ENVERUS- MAKING SURE YOU'RE READY FOR JANUARY 31, 2020

Our Owner Relations Management Services helps operators navigate the pressures of tax season, strengthen owner relationships, enables staff to focus on higher value operational activities, and lowers the cost of owner support.

These flexible services can be utilized on a seasonal basis — during the four-month tax season from January through April for example — and provide world-class support at a cost-effective price.

Key elements of our 1099 solution include:

Print & Mail Services — Enverus handles the print & mail needs of more than 140 clients, producing 5M+ pages each year. Let us print and mail your 1099 forms and take the burden off your shoulders. We have well-defined production processes, so you don't need to worry about volume, and our unique volume pricing model ensures you pay only for the services you use, thereby avoiding unnecessary print and mail overhead.

Call Center Services — Our U.S.-based call center agents have several years of oil & gas accounting experience, and are available Monday to Friday 8 a.m. to 5 p.m. CST. When your owners call, they can speak to a live person and have their tax calls and emails resolved in a timely, accurate, and professional manner. Our Call Center Services will also ensure the very highest levels of service consistency and quality compliance with real-time call monitoring. You will receive weekly call logs to know how many calls we answered and resolved and how many are still open.

What We Take Care Of...

- The setup and production of 1099 print and mail jobs by an experienced team.
- Complete project management to keep you informed of progress throughout the season and weekly call volume reports.
- The handling of all owner calls and email queries through experienced 1099 / owner relations staff.

THE CLOCK IS TICKING- GET STARTED NOW

So, what's next? Tax season is fast approaching and while you're focused on running your business, we're ready to help solve your tax season challenges. Enverus is ready to manage your 1099 projects and ensure world-class service that represents your brand.

With the upcoming tax deadlines, we need to start preparing now to reduce the burden on your staff and deliver results for your owners. The Enverus Business Relations team is available to discuss your specific needs and provide necessary guidance on how our services can be utilized. Contact us today at (832) 308-3632 to get started.

Key dates to consider as you make your preparations:

We've Got You Covered – A Six Month Action Plan

Mid-October 2019: Engage Enverus Print & Mail Services and we'll start to send out electronic data interchange (EDI) files based on 1099 source documents.

November 1-15, 2019: Samples are created.

December 1, 2019: Changes incorporated to generate EDI files.

December 1, 2019: Start to prepare call center staff for January-April 2020 run.

January 31, 2020: Last day of 1099 mailings taken care of by Enverus.

February 2-15, 2020: 1099s received by owners and inevitable follow-up queries.

February and April 2020: Ongoing Print & Mail and Call Center Services Support

April 15, 2020: Final 1099 filings deadline.

April 16, 2020: And relax!

There's no time to lose with some important dates starting as early as mid-October 2019. Talk to us today and ensure a stress-free 1099 season.